HOSTED BUYERS PROGRAM

Terms and Conditions

By participating in Salon Gourmets Hosted Buyers Program, you automatically accept the following terms and conditions:

1. Hosted Buyers are designated according to **the Organization's** eligibility criteria: professional profile, importing and purchasing volume, products of interest, geographical area, candidate's availability and budgetary restrictions.

2. In case you are selected as a Hosted Buyer, the invitation will cover travel costs **(economy class airfare),** bed and breakfast in a 5* hotel located in Madrid, daily shuttle bus service to the venue and translation service for the business meetings.

3. Hosted Buyers are committed to keep **a minimum of 6 meetings a day** with exhibitors who have expressed an interest to present their products to them. These products should match with those chosen on the application form by the invited buyers.

4. B2B meetings will be pre-booked through the "SG Matchmaking" app, under **the Organization's** supervision. **The Organization** will also schedule business meetings to the buyers depending on their availability and products of their interest.

5. **All Hosted Buyers must attend the fair for a minimum of 3 days.** During these 3 days they will have **full morning or afternoon agendas** and will have time to explore the fair by themselves and visit the exhibitors of their own interest when the meetings are over.
6. **Meetings will be held at the Business Center**, an exclusive area dedicated and equipped for this purpose at the fair.

7. **Hosted buyers must submit the attendance sheet on a daily basis at the reception desk located at the Business Center.**

8. Likewise, Hosted Buyers must present the opinion survey at the reception desk before departure.

9. In case of cancellation by the buyer once the plane ticket is issued and/or the hotel is booked, the guest will be responsible for all the expenses generated as a result of cancellation.

10. If a participant **does not fulfill his/her obligations** as a Hosted Buyer (attendance to the fair and the business meetings), **the guest will assume, partially or totally, the travel expenses and/or accommodation**.

11. Due to administrative issues, flights will only be booked from main international airports. Departure and arrival airports must be the same.

12. Participation in the trade show as a hosted buyer is non-transferable. Should you be forced to cancel your participation, another person from the same company may take your place. **The Organization** will validate the person designated as a replacement. **Any changes in regards of name, passport details or departure airport if need it will be covered by the Buyer.**

13. Any hosted buyer who requires a visa to travel to Spain must contact **the Organization** to request an invitation letter. Neither tickets nor accommodation will be booked until the visa is available.